Export Action Plan for Sangli District

Pune Region, Maharashtra

11111

July 2024

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1 District Profile

1.1 Introduction

Sangli District is a district in the west -central of Maharashtra state. Sangli City is the district headquarters. The district is 25.11% urban. Sangli and Miraj are the most significant cities. The industrial town of Kirloskarwadi is also located in the Sangli District. Industrialist Laxmanrao Kirloskar started his first factory here. It is known as the sugar bowl of India due to its high sugarcane productivity. Sangli District is one of Maharashtra's most fertile and highly developed districts. The district is very popular as a political powerhouse in the state. It has provided many politicians and bureaucrats and is often referred to as the Heaven of Farmers.

1.2 Administrative Profile

The district headquarters is located in Sangli city. It comprises of 10 talukas viz Shirala, Walwa, Palus, Khanapur, Atpadi, Jat, Kadegaon, Tasgaon, Miraj and Kavathe Mahakal. There are eight towns and 724 villages in the district, out of which only three villages are not habited. The district has 1 Municipal Corporation, 4 Municipalities, 10 Panchayat Samities, and 705 Gram Panchayats.

1.3 Location and Geography

Sangli District is located in the western part of Maharashtra. It is bounded by Satara and Solapur districts to the north, Bijapur District (Karnataka) to the east, Kolhapur and Belgaum (Karnataka) districts to the south, and Ratnagiri District to the west.

Sangli District is situated in the river basins of the Warna and Krishna rivers. Other small rivers, such as the Warana and the Panchganga, flow into the River Krishna. Land in the region is suitable for agriculture.

Sangli district has a distinct kind of environment. Eastern talukas of Shirala, Walwa, Palus are famous for high rainfall and floods.

Western talukas are famous for drought and tanker-driven drinking water supply systems. But recent projects like Tembhu-Mhaisal yojana, Takari prakalp (located in takari town & water lifted & stored in Sagareshwar wildlife sanctuary area), Vita water scheme (located in Dudhondi and Ghogoan village) are changing the water landscape of these talukas. These water projects are located on the river Krishna.

Sagareshwar Wildlife Sanctuary is a protected area in the Indian state of Maharashtra. It is located at the meeting of three Tehsils of the Sangli district: Kadegaon, Walva, and Palus. The wildlife sanctuary is man-made; it is an artificially cultivated forest without a perennial water supply, and most of the wildlife species were artificially introduced. It has an area of 10.87 km².

1.4 Demographic Profile

According to the 2011 census, Sangli District has a population of 2,822,143. The district has a ranking of 137th in India (out of 640). The district has a population density of 329 inhabitants per square kilometer (850/sq mi).

Its population growth rate over the decade 2001–2011 was 9.18%. Sangli has a sex ratio of 964 females for every 1000 males and a literacy rate of 82.62%. Scheduled Castes and Scheduled Tribes make up 12.5% and 0.6% of the population, respectively.

At the time of the 2011 Census of India, 85.97% of the population in the district spoke Marathi, 5.09% Kannada, 4.73% Hindi, and 2.38% Urdu as their first language.

1.5 Logistic Infrastructure Profile

JNPT and Dighi are the nearest seaports. JNPT is 363 Kms, and Dighi Port is 309 Kms, respectively. JNPT is planning to develop a dry port in Ranjani Village in Sangli.

The logistic infrastructure profile of the district is as mentioned below,

The Sangli district is well connected by all the transport viz Trains and Roadways. Mostly the Rail track and Roadways are used for transportation.

1.5.1 Road Transport

Sangli is well connected with major cities as NH-4 and NH-204 pass through Sangli. It is a well-known and convenient trading center for neighboring States too; It is bounded by Satara and Solapur districts to the north, Bijapur District (Karnataka) to the east, Kolhapur and Belgaum (Karnataka) districts to the south, and Ratnagiri District to the west.

1.5.2 Rail Transport

The Sangli division is a vital division connecting South India to western and northwest India. Solapur is considered the gateway to the south in terms of its location on the rail network. The total rail track is about 170 km in the district and has one Railway Junction, i.e., Sangli.

1.6 Agricultural Profile

Yellow, red, brown land in the western part of the district, especially in Shirala taluka; In the Miraj, Tasgaon taluka, black and stagnant land is found in the valley of Krishna, Warna, and Yerla rivers.

Sorghum is a major crop in the Sangli district and is popular in this region. Sangli's turmeric and turmeric-market here are famous in India. Sugarcane is also grown on a large scale in the district. In the recent past, the Sangli district has been well-known for its production, in which Tasgaon and Miraj talukas are leading the district in grape production. Grape-making industries are growing. Besides, tobacco production is being produced in a large part of the Krishna river basin – in Miraj, Tasgaon, and Walwa talukas.

Major crops in the district: - Bajri, Bhat (rice), Jowar, wheat, maize, sugarcane, groundnut, turmeric, soybean, grapes, pomegranate, cotton.

1.6.1 Major Agriculture and Horticulture Produce of District

Sr No	Name of Product	Production in MT (2023-2024)	Area under Production Hectare (2023-2024)
1.	Kh Rice	16059	12494
2.	Bajra	9027	31689
3.	Kh Jowar	3517	10525
4.	Kh Maize	42431	30502
5.	Kh Ground Nuts	20016	25660
6.	Sugar Cane (Crushing)	8835044	144128
7.	Rabi Jowar	131628	109470
8.	Wheat	30256	13870

Table 1.1 - Major Horticulture and Agriculture production data

Source: Ministry of Agriculture and Agriculture Department, GoM

1.7 Industrial Profile

Industrial Areas in Sangli District are as mentioned below,

- Sangli is one of the most important cities of Western Maharashtra as it is the turmeric base of Maharashtra. Sangli, in Maharashtra, is situated at ~366 km from Mumbai, which is the prominent port. The closest port for Sangli is Ratnagiri, situated at ~170 km.
- Fruit processing is a potential sector for Grapes Processing, and Winemaking gave Wineries to boost the exports in this sector.
- Sangli Food Park is being planned on a 305-acre plot at Mane Rajouri near Sangli city, a very appropriate location for processing grapes, turmeric, mangos, pomegranates, citrus, and custard apples.

Name of the Industrial area	Allocated industrial area (in Hectare)	Total Plots	Plots Distributed
Sangli Miraj (Kupwad)	398.11	1258	1175
Islampur	165.01	207	198
Palus	10	22	22
Jath	10	64	58
Kavathe Mahankal	12.80	49	42
Shirval	151.01	251	235
Kadegaon	18.15	97	89
Palus Wine Park	53.70	60	40
Kadegoan Additional Industrial Area	96.71	330	270
Vita Vikas Kendra	55.27	166	155
Shalgaon	126.76	106	38

Table 1.2 – List of Industrial Area

Source: DIC

Co-Operative industrial Area	Industries	Area (in Acre)	Employment
Vasantdada Co-Operative Industrial Area	185	75	2200
Govindraj Marathe Co-operative Industrial Area	98	32	550
Vita Rural Co-operative Industrial Area	31	12	251
Dr. Patangrao Kadam Co-Operative Industrial Area	196	35	3000
Tasgoan Co-Operative Industrial Area	30	12.00	470
Sanjay Co-Operative Industrial Area	532	28.00	6721

Table 1.2 – List of Co-Operative industrial Area

Source: DIC

Industries and Employment Generation in Sangli District

The below mentioned illustrates industries and employment generation of the district

Sr No	Cotogony	No. of Enterprises		
SINO	Category	Mfg. & Services	Employment	Total
1	Micro	31,596	49,206	80,802
2	Small	5,440	53,000	58,440
3	Medium	158	11,664	11,822
	Large	101	29,093	29,194
	Total	37,194	1,42,963	1,80,258

Table 1.3: Industries and Employment Generation

Source: DIC 2022

1.8 Industrial Infrastructure Profile

Below mentioned infrastructure facilities provided by MIDC in Sangli industrial areas

Area	Islampur Industrial Area	Palus (Mini) Industrial Area	Jath (Mini) Industrial. Area	Kavathe Mahankal Industrial. Area	Kadegoan (Mini) Indl. Area
Water	The water supply requirement of this area is 5.40 mld at the ultimate stage	Water supply in the area is via bore well.	The water that is drawn from two bore wells is chlorinated and thereafter stored in two PVC tanks.	Water supply in this area is through a bore well.	The water supply is provided from open well at Nahavi Talav in Kadegaon.
Roads	The main roads in the area have 25 m land width and a single lane, internal roads have land width varying from 24 to 18.50 m. and a single lane	The main roads have 25 m land width and single lanes.	The main roads in the area have 20 m width and the internal roads with single lanes have 15 m widt	Main roads in the area have one lane and a landwidth of 25 meters. The internal roads also of a single lane have a landwidth of 25m & 15 m	The main roads, with single lanes, have a 25 m land width and internal roads, with single lanes, have land width of 15 and 20 m
Connectivity	The electronic telephone exchange has 6,700 lines, of which 5,500 lines have been allotted.	An electronic telephone exchange is operating at Palus town. The exchange has 1,400 lines with an optional ISDN facility	An electronic telephone exchange, with 3,000 lines, is operating at Jath town	An Electronic Telephone Exchange is functioning at Kavathemahankal town. The telephone exchange has 3400 lines	An electronic telephone exchange with 1,000 lines, is in operation at Kadegaon town.
Electricity	Maharashtra State Electricity Board provides power supply through a substation	MSEB provides power supply through a 33 / 11 KVA substation that is	MSEB provides power supply through a substation with capacity 33/11 KV	Maharashtra State Electricity Board provides power supply through a sub- station of capacity 33 / 11 KVA	There is one separate substation with capacity 33 / 11 KVA. There is one

Area	Islampur Industrial Area	Palus (Mini) Industrial Area	Jath (Mini) Industrial. Area	Kavathe Mahankal Industrial. Area	Kadegoan (Mini) Indl. Area
	with capacity 33 / 11 KVA	located outside the industrial area.			incoming transformer of 5 MVA.

Source: MIDC

List of Sugar Factories in Sangli district

- Manganga Sahakari Sakhar Karkhana Ltd.
- > Yashwant Sahakari Sakhar Karkhana Ltd., Nagewadi, Khanapur
- Dongarai Sagareshwar Sssk Ltd, Kadepur
- Rajarambapu Patil Sahakari Sakhar Karkhana Ltd, Bambawade
- Kranti Sahakari Sakhar Karkhana Ltd, Kundal, Talpalus, Sangli
- Sarvodaya Sahakari Sakhar Karkhana Ltd, V. N. Patki, Mlc
- Rajarambapu Patil Sahkari Sakhar Karkhana Ltd., Wategaon Surul,
- Ninaidevi Sahakari Sakhar Karkhana Ltd, Karanguli Arala
- Somhira Sahakari Sakhar Karkhana Ltd,
- Janata Sahakari Sakhar Karkhana Ltd, Walwa
- Karamaveer Bhaurad Patil Sahakari Sakhar Karkhana, Sangli
- Prop. Nashikrao Tirpude Sah. Sakhar Karkhana Ltd., Khanbag
- Sonar Siddh Sainik Sugar And Agro Products Ltd, Vidyanagar
- Miraj Taluka Sahkari Sakhar Karkhana Ltd, Guruwar Peth
- Brahmchaitanya Textiles Limited, Atpadi
- Shri Mahakali Sahakari Sakhar Karkhana Ltd, Rajarambapu Nagar
- Dargoba Shetkari Sahakari Sakhar Karkhana Ltd
- Karmveer Bhaurao Patil Sah. Sakhar Karkhana Ltd., Walwa
- Rajarambapu Patil Sahakari Sakhar Karakhana Ltd, Rajaram Nagar
- Sambhajiraje Sah.Sakhar Karkhana Ltd, Kameri
- Abhinava Sugar Ltd,
- Warana Khore Sahakari Sakhar Karkhana Ltd., Kundalwadi
- Birudev Sahaakari Sakhar Karkhana Ltd., Islampur, Walwa
- Gulabroa Patil Sah.Sakhar Karkhana Ltd.,
- Janta Sahakari Sakhar Karkhana Ltd, Bambawade
- Amrapali Magaswargiya Sahkari Sakhar Karkhana Ltd,
- Sonarsiddh Sainik Cooperative Sugar and Agro,
- Kulkarni Brothers Dairy & Food Products Limited, Bilur
- Shree Chhatrapati Sugar Limited,
- Shree Dhaneshwari Sah.Sakhar Karkhana Ltd.
- Chhatrapati Engineering Limited
- Mandesh Shriram Sugar Works Ltd

- G.S. Sugar & Power Ltd.
- Shivkripa S.S.K. Ltd
- Maharashtra Sahakari Sakhar Karkhana Ltd.
- Mahalaxmi Sahakari Sakhar Karkhana Ltd.
- Mandesh Shriram Shet, Sah. Sakhar Karkhana Ltd
- > Tasgaon Taluka Purva Bhag Sah.Sakhar Kar. Ltd.
- Shri Siddhanath Shet. Sah. Sakhar Karkhana Ltd.
- Suru Basweshwar Sahakari Sakhar Karkhana Ltd.
- Datta Sakhar Karkhana Ltd
- Karan Liquors Pvt. Ltd
- Shree Sidhhanath Sugar and Agro Products Ltd.
- Garden Court Distilleries Pvt Ltd
- Anant Sahakari Sakhar Karkhana Ltd
- G.S. Sugar & Power Ltd.
- Cane Agro Energy India Ltd

1.9 Service Sector Profile

Below are the service sectors including the IT & BPO, Hospitality & Tourism, Medical, Legal, Consulting services available in the district of Sangli.

Sr. No.	Services
1.	DTP Centres
2.	Automobile Servicing
3.	Fabrication
4.	Cable / Ropeway for Amusement
5.	Repairs / maintenance of vehicles
6.	Repairs of Pump sets
7.	Advertising agencies
8.	Marketing Consultancy
9.	Industrial Consultancy
10.	Equipment rental & leasing
11.	Typing centers
12.	Xeroxing
13.	Industrial photography
14.	Industrial R&D Labs
15.	Industrial Testing Labs
16.	Auto repair, service and garages
17.	Documentary films on themes like Family Planning, Social Forestry, Energy conservation & Commercial advertising
18.	Laboratories engaged in testing of raw materials, finished products
19.	"Servicing Industry" undertakings engaged in maintenance, repair, testing or servicing of all types of vehicles and machinery of any description including electronic/electrical equipment/instruments i.e. measuring/control instruments, televisions, tape recorders, VCRs, radios, transformers,

Table 1.4: Service Sectors

	motore watches at proce including electronic/electrical
	motors, watches etc. press. including electronic/electrical
	equipment/instruments i.e. transformers, motors, watches etc. press
20.	Laundry & Dry cleaning
21.	X-Ray clinic
	Growing of crops; market gardening; horticulture, Growing of cereals and
22.	other crops.
23.	Growing of vegetables, horticultural specialties and nursery products
24.	Growing of fruits, nuts, beverage and spice crops
25.	Farming of animals
	Agricultural and animal husbandry service activities, except veterinary
26.	activities
27.	Hunting, trapping, and game propagation including related service activities
28.	Forestry, logging and related service activities
	Fishing, operation of fish hatcheries and fish farms: Service activities
29.	incidental to fishing
30.	Video shooting
31.	Bore well
32.	Hot mix plant (Irrespective of mobile or immovable)
33.	Research & Development

1.10 Banking Facilities

All leading Private & Public sector banks have their branches in Sangli District; SBI, HDFC, ICICI, Axis, etc. A proper network of Banking facilities in Sangli District is available.

1.11 Sangli District Investment Opportunities

Strengths	Opportunities
 The district has emerged as major Agro & food processing, Engineering, Textile production hub of Maharashtra. 	The district is the hub for Turmeric and Raisins. Both the products have received GI tag.
The district is Well connected - in terms of air, water and road infrastructure	More than 80% of trade for turmeric trade happens from Sangli.
The district has focused clusters for Turmeric at Miraj and is known as the turmeric city.	► The Union Minister for Road Transport and Highways has dedicated two Highway Projects worth ₹2,334 crore
Currently there are around 43157 MSME units and 101 large units present in the district. The total investment of	in Sangli. The total length of two sections of Highway Projects dedicated is 96.78 KM.
INR 2,18,276 lakhs for both MSME and Large units generating an employment of 2,99,772.	NHAI has identified the land for a logistics centre at Ranjani near Sangli. The logistic park can be used as a
 Agro and food processing - Godawari Industries, Sharifa Agrotech & Food Processing Pvt.Ltd, Udagiri Sugar & Power Ltd, Radhekrishna Extractions Pvt Ltd. 	 New cluster proposals for Engineering Pump Spares and Turmeric clusters at Astha and Islampur.
 Engineering - Jsons Foundry Pvt Ltd, Bashko Engineering Pvt. Ltd, Magenewin Energy Pvt. Ltd, Western Precicast Pvt Ltd, 	 The district is focused on other export potential sectors like Raisins, Readymade garments.
 Textile - Umed Group, Umed Tex-Fab Pvt Ltd, Rajdhani Universal Fabrics Pvt Ltd 	
 Chemicals- Jayhind Polymers, Samruddhi Industries Ltd, 	
The district has emerged as commercial hub for raisins and turmeric. The district has high availability of sector specific infrastructure and manpower resources.	

2 District Export Profile

2.1 Sangli District Export Scenario

The below mentioned table depicts Sangli district's export scenario as well as state's export contribution in India's total export and Sangli district's export contribution in state's total export.

Table 2.1 - District Export Scenario

State and District Export Contribution (From April 2023-March 2024)			
	Total Exports (INR crore) Percentage Contribution		
Maharashtra	556400.42	15.37%	
Sangli District	2419.04	0.43	

State and District Export Contribution (From April 2022 – March 2023)				
	Total Exports (INR crore) Percentage Contribution			
Maharashtra	5,81,439	16.50		
Sangli District 3919		0.67		

State and District Export Contribution (From April 2022 – November 2022)				
	Total Exports (INR crore) Percentage Contribution			
Maharashtra	5,45,083.65	17.33		
Sangli District	3,705.18	0.67		

Source: DGCIS

2.2 Existing and Proposed Infrastructure for Exports

2.3 District ODOP / GI and ExporProduct Profile

The Sangli district is known as a turmeric city. The ODOP products identified are Turmeric and Pump Spares. The other products for export are Raisins, Grapes, Readymade Garments, Starch, Food Processing, and Pump Spares. The exiting export product profile of the district is as mentioned below,

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector	Perishable	Line Ministry/ State Department/ Boards
1.	Turmeric (GI)	496	Yes	09103030	Agriculture	Yes	Ministry of Agriculture and Farmers Welfare, Government of India
							Department of Agriculture, Government of Maharashtra
2.	Pump Spares	NA	Yes	84139190, 84139110, 84139120			Ministry of Heavy Industries, Government of India Industries Department, Government of Maharashtra

Table 2.2- ODOP and GI Product Profile

Table 2.3- Export Potential Product Profile

1	Raisins (GI)	08062010	Agriculture	Yes	Ministry of
2	Grapes	08061000		Yes	Agriculture and Farmers
3	Starch	35051010, 35051090		No	Welfare, Government of India
4	Food Processing	19059090, 21069099		Yes	of India Department of Agriculture, Government of Maharashtra
5	Readymade Garments	62034990, 62031910	Textile	No	Ministry of Textile, Government of India Industries Department, Government of Maharashtra
6	Groats and Meals of Maize	11031300	Agriculture	No	Ministry of Agriculture and Farmers Welfare, Government of India Department of Agriculture, Government of Maharashtra

* GI - Geographical Indicator, ODOP - One District One Product

2.3.1 Current Market for district's ODOP and GI Products

The below mentioned table illustrates current market for listed products,

Table 2.4 – Current Market for district's ODOP and GI Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Turmeric (GI)	09103030	UAE, Spain, Saudi Arabia, Morocco,
			Bangladesh, South Africa, Oman, USA,
			Turkey, Israel
2.	Pump Spares	84139190,	Thailand, USA, UK, Nigeria, Philippines
2.		84139110,	South Africa, Senegal, Zambia, Algeria
		84139120	Russia

Table 2.5 – Current Market for district's ODOI	P and GI Products
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Sr. No. Product Name HSN Code	Major Market for Products
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1	Raisins (GI)	08062010	UAE, Saudi Arabia, Sri Lanka, Nepal, Ukraine, Oman, Vietnam, Trinidad, Malaysia, Iraq
2	Grapes	08061000	Netherland, UK, China, Norway, Saudi Arabia, UAE, Malaysia, Hong Kong, Oman, Qatar
3	Readymade Garments	520911 520812	USA, Cambodia, Thailand, Vietnam, Korea China, Canada, UK, Mexico, Bangladesh
4	Starch	35051010, 35051090	Indonesia, Malaysia, Thailand, Sri Lanka, Yemen, Oman, UAE, Qatar
5	Food Processing	19059090, 21069099	Indonesia, Bangladesh, Iraq, Saudi Arabia, Pakistan, Afghanistan, Djibouti, Thailand Malaysia
6	Groats and Meals of Maize	11031300	Jordan, Yemen Republic, Saudi Arabia, Oman, Vietnam, Korea, Nigeria, Bahrain

2.4 Top Exporting Products and Countries from District

2.4.1 Top 10 Exporting Products from District

Top 10	Top 10 Exporting Products from District (From April 2023 – March 2024)					
HS Code Product Description		Export Value (INR crore)	Top Exporting Countries			
6720	Nuclear Reactors, Boilers, Machinery And Mechanical Appliance	668.16	Indonesia, Bangladesh, Saudi Arabia			
536	Edible Fruit & Nuts; Peel Of Citrus Fruit Or Melons	506.54	Saudi Arabia, Djibouti, Pakistan			
561	Sugars And Sugar Confectionery	265.81	Netherland, UAE, Saudi Arabia			
1248	Cotton	234.37	Italy, Spain, Germany			
462	Products Of The Milling Industry; Malt; Starches; Insulin;	124.87	USA, Cambodia, Thailand			
468	Coffee, Tea, Mate & Spices	99.78	Saudi Arabia, UAE, Sri Lanka			
4675	Electrical Machinery & Equipment & Parts Thereof; Sound &	74.11	Korea, USA, Vietnam			
3431	Articles Of Iron & Steel	73.70	Jordan, Yemen Republic, Saudi Arabia			
1479	Road Vehicles And Parts	55.94	USA, UK, Thailand			
180	Cereals	36.48	USA, UK Singapore			

Table 2.3 Top 10 Exporting Products from District

Source: DGCIS

2.4.2 Top 10 Exporting Countries from District

Table 2.4 - Top 10 Exporting Countries from District (From April 2023 – March 2024)

Sr. No.	Country	Export Value (INR crore)
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1.	USA	307.5547844
2.	U Arab Emts	289.142169
3.	Italy	125.4597168
4.	UK	125.0458763
5.	Saudi Arab	117.1043004
6.	Netherland	115.5584016
7.	Korea Rp	91.5359298
8.	Vietnam Soc Rep	83.0091537
9.	Germany	74.1257565
10.	Thailand	58.4658279

Source: DGCIS

2.4.3 Existing Export Oriented Units in the district

The list of existing export-oriented units in the district is as mentioned below,

Table 2.6: Export Oriented Units

Sr No	Company Name	Sector	Product Name	Export Destination Country
1.	Magenewin Energy Pvt. Ltd.	Engineering	Power Capacitors	Egypt, Ghana, Iran, Oman, UAE, USA, Bangladesh, Cambodia, Spain
2.	Shri Techniques	Sugar	Hydraulic Bagasse Baling Machine	Iran, Kenya, Uganda, Peru
3.	Rotadyne Tools Pvt. Ltd.	Steel	Alloy Stell, Brass	NA
4.	Quality Power Electrical Equipment's Pvt. Ltd	Power	Power Products, Systems, Solutions and Services	USA, Greece, Turkey, Saudi Arabia, Libya, Australia, Nigeria, UAE, Thailand
5.	Jayhind Polymers	Engineering	PTFE and Filled Grade PTFE products	Dubai, Riyad
6.	Umed Sizers	Textile	Dhoti	NA
7.	Galaxy Transmissions Pvt. Ltd	Power	Power Incumbents & Utility Companies	Middle East & Africa
8.	Bashko Engineering Pvt. Ltd	Engineering	Iron Castings, Auto Components	USA, Mexico, Germany, UK, Dubai, Brazil, Netherlands, China, Thailand, Finland
9.	Godawari Industries	Food	Agro based food ingredients	25 Countries

Sr No	Company Name	Sector	Product Name	Export Destination Country
10.	Sharifa Agrotech & Food Processing Pvt.Ltd	Food	Maize	Qatar, UAE, Oman, Malaysia, Brunei, Cambodia & Angola.
11.	Shree Venkatesh Textile Mills	Textile	Fabrics including Duck and Cotton Sateen Fabric	U.S.A, China, Korea, Oman, Turkey, Bangladesh & Guatemala

Source: DIC

2.5 Major Clusters in Sangli District

Below mentioned table illustrates major clusters in the district,

Table 2.7: Major Clusters

Cluster	Location	No. of Units	Status of Cluster
	Cluster Under	MSCDEP	
Sangli Grapes Processing Cluster	Malegaon, Miraj, Dist. Sangli	138	CFC installed
Lucky lark Textile (Readymade Garments) Cluster	Khanapur vita, Dist. Sangli	50	CFC installed
Turmeric Cluster	Miraj, Dist. Sangli	54	CFC installed
Digital Printing Cluster	Miraj, Dist. Sangli	55	DSR Sanctioned and concept note sanctioned
Engineering Cluster	Kupwad, Sangli	52	DSR Sanctioned and concept note sanctioned
Green House Raisin Cluster	Sonyal, Tal. Jat	25	Concept Note Approved
	Cluster Under	MSICDP	
Miraj Musical Instrument Cluster	Miraj	22	CFC Installed
Raisin Cluster	Chinchani, Tal Tazgoan	62	DPR Sanctioned
General Engineering Cluster	Kadegaon	32	DPR Sanctioned
Engineering and Pump Component Cluster	Ashta, Tal Walwa	26	DPR Sanctioned
Hand gloves Cluster	Hingengoan, Tal Koutemankal	52	In Principle DPR Sanctioned

Leather Cluster	Jat	35	DPR Submitted to HO
Bakery Cluster	Miraj	32	DSR Sanctioned
Agro Processing Cluster	Shiral	30	DSR Sanctioned
Turmeric Cluster	Islampur	42	DSR Sanctioned
Raisin Cluster	Umadi. Tal, Jat	25	DSR Sanctioned
Agriculture Implement Cluster	Inam Dhamani, Tal. Miraj	27	DSR Sanctioned
Jaggery Cluster	Kavathepiran, Tal Miraj	38	DSR Sanctioned

Sources: DIC

2.6 Major Industrial Units in the District

The list of major industrial units in the district is as mentioned below,

Table 2.8	B: Major	Industrial	Unit
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Sr. No.	Name of Enterprise	Sector	Product	Address
1.	Vishwasrao Naik Sahakari Sakharkarkhana Ltd.	Agriculture	White Crystal Sugar	Chikhali, Yashwantnagar, Taluka Shirala Sangli - 415408,
2.	Ninaidevi Sakhar Karkhana	Agriculture	White Crystal Sugar	3WQ8+8P7, Arala, Maharashtra 415405
3.	Shivajicane Processors Ltd	Agriculture	White Crystal Sugar	Plot No. D-4, M. I. D. C., Shirala, Maharashtra 415408
4.	Yeshwant Sahakari Glucose Karkhana Ltd	Agriculture	Maize (Corn) Starch	Siddheshwar Nagar, Padali, Shirala, Maharashtra 415408
5.	Sonhira Sahakari Sakhar Kharkhana Ltd.	Ethanol	Alcohol	Mohanrao Kadam Nagar, Tal : Kadegaon, District : Sangli Wangi, Maharashtra 415305
6.	Sonhira Sahakari Sakhar Kharkhana Ltd	Agriculture	White Crystal Sugar	Mohanrao Kadam Nagar, Tal : Kadegaon, District : Sangli Wangi, Maharashtra 415305
7.	Udagiri Sugar & Power Ltd	Agriculture	White Crystal Sugar	Bamani (Pare), Tal. Khanapur Sangli Bamani 415311
8.	Udagiri Sugar & Power Ltd	Power	Power Generation	Bamani (Pare), Tal. Khanapur Sangli Bamani 415311

Sr. No.	Name of Enterprise	Sector	Product	Address
9.	Udagiri Sugar & Power Ltd	Ethyl Alcohol	Alcohol	Bamani (Pare), Tal. Khanapur Sangli Bamani 415311
10.	Viraj Spinners Ltd.	Textile	Cotton Yarn	Khambale Bhalvani, Maharashtra 415311
11.	Mahalaxmi Magaswargiya Sahakari Soot Girni Ltd.	Textile	Grey Hosiery Fabrics	78MQ+HQR, Kadepur, Maharashtra 415305
12.	Sagareshwar Sahakari Soot Girni Ltd.	Textile	Cotton Yarn	At-Po- Kadegaontal- Kadegaon Sangli
13.	Cane Agro Energy (India) Ltd.	Alcohol	Alcohol	Post Hingangaon, Tal. Kadegaon, Dist, MH SH 77, Raigaon, Maharashtra 415305
14.	Lakade Spinners Private Ltd.	Textile	Cotton Yarn	Plot A-1, Vita-Karve , karve road, Vlta, Vita, Maharashtra 415311
15.	M/S.B.G.Chitale , A/P	Dairy	Milk Product	Bhilwadi Tal. Palus
16.	Dr. Patngrao Kadam Sahakari Sakhari Glucose Karkhana Itd.	Food	Starch	Vita Khanapur - 415311
17.	Swami Ramanand Bharti Sahakari Soot Girani Ltd.,	Agriculture	Cotton Yarn	Tasgaon
18.	Priyadarshini Poly packs Ltd.	Textile	Poly Bags	S.No. 63, Tisangi,Tal.K.Mahankal
19.	Arvind Dyeing and Bleaching Mills Pvt. Ltd.	Textile	Bleaching	G-314,353 Tisangi, Tal.Kavathemahankal
20.	Arvind Cotsyn(India)Ltd.	Textile	Yarn	Gat No. W-161 Tisangi ,
21.	Viraj Canes & Allied Energy Pvt.Ltd.	Agriculture	White Crystal Sugar	At. Alsand
22.	Bombay Rayon Fusion Ltd,	Textile	Cotton Yarn	Peth Tal Walwa
23.	Dindayal Magaswargiya Sah. Soot Girani Ltd,	Textile	Cotton Yarn (Other Than Sewing Thread),	A/P Waghwadi Tal Walwa

Sr. No.	Name of Enterprise	Sector	Product	Address
24.	Rajaram Solvex Ltd,	Agriculture	Soya-Bean Oil and Its Fractions, Whether	A/P Islampur Tal Walwa
25.	Rajaram Solvex Ltd, A/P Islampur Tal Walwa	Agriculture	Oil Cakes	A/P Islampur Tal Walwa
26.	Rajaram Solvex Ltd,	Agriculture	Vegetable Fats and Oils	A/P Islampur Tal Walwa
27.	Rajarambapu Patil Sahakari Sakhar Karkhan Ltd.	Agriculture	White Crystal Sugar	Wategaon Tal Walwa
28.	Rajarambapu Patil Sahakari Sakhar Karkhan Ltd.	Agriculture	White Crystal Sugar	Sakharale Tal Walwa
29.	Indraprastha Knitting Co-Op.Industries Ltd.	Textile	Cotton Yarn	Midc Islampur Tal Walwa
30.	Pratibimb Magaswargiya Co- Operative Industries Ltd.	Textile	Cotton Yarn	Islampur Tal Walwa
31.	Prerna Magaswargiya Co- Operative Industries Ltd.	Textile	Cotton Yarn	Islampur Tal Walwa
32.	Shetkari Winkari Sahakari Soot Girni Ltd	Textile	Cotton Yarn	Islampur Tal. Walwa
33.	Sarvoday Sahakari Sakhar Ltd.	Textile	White Crystal Sugar	Karandwadi Tal. Walwa
34.	Sahyadri Starch & Industries Pvt. Ltd	Textile	Majipep 100	MIDC Miraj
35.	Sahyadri Starch & Industries Pvt. Ltd.	Agriculture	Maize Oil, Maize Corn Starch, Glucose, Gluten	MIDC Miraj
36.	Mahabal Auto Ancillaries Pvt. Ltd.	Engineering	Auto Spares Axle	MIDC Miraj
37.	Mahabal Auto Ancillaries Pvt. Ltd	Engineering	Axle	MIDC Miraj
38.	Mahabal Foundries Pvt. Ltd.	Iron	Iron Casting	MIDC Miraj

Sr. No.	Name of Enterprise	Sector	Product	Address
39.	Mabal Metals Pvt. Ltd.	Iron	CI Casting	MIDC Miraj
40.	Kranti Agrani Dr. G. D. Bapu Lad S.S.K. Kundal	Agriculture	White Crystal Sugar & Ethanol	Tal. Palus
41.	M/S B. G. Chitale	FMCG	Milk Products	Bhilwadi Tal. Palus
42.	Hightech Sintered Products Pvt. Ltd. Industrial Estate	Iron	Branze Iron & Sbparts	Sangli
43.	Vishwasrao Naik Sakhar Karkhana Ltd	Agriculture	Alcohol	Chikali Tq. Shirala
44.	Rex Poly Extrusion Pvt.Ltd.,	Plastic	Corrugated Pipes Pvc	MIDC Miraj
45.	Kasturi Foundry Pvt.Ltd. Asta	Iron	Alloy Casting	Walwa road, Vishal Nagar, Ashta, Maharashtra 416301
46.	Ashta Liners Pvt.Ltd.	Engineering	Drum & Liner Casting	Tal Walwa
47.	Padmabhushan Krantiveer Dr.Nagnathanna Ltd.Walwa	Agriculture	Alcohol	Ph No-02342, Nagnathanna Nagar, Walwe, Tal-Walwe, Dist- Sangli-416313,
48.	Hutatma Kisan Ahir Sah.Sakhar Kharkhana	Agriculture	White Crystal Sugar	Tal Walwa
49.	Manganga Sahakari Sakhar Karkhana Ltd	Agriculture	Undenatured Ethyl Alcohol	Atpadi
50.	Vasantdada Shetkari Sahakari Sakhar Karkhana Ltd.	Agriculture	Ethyl Acetate - Esters Of Acetic Acid:	Madhavnagar, Sangli, Maharashtra 416406
51.	Vardhaman Laboratories Pvt. Ltd.,	Chemicals	Norfloxacin.	J-5 Kupwad Midc,Sangli
52.	Shree Ganesh Roller Flour Mills Pvt. Ltd.	FMCG	Wheat or Meslin Flour.	M1/2 Midc Kupwad Miraj
53.	Dongarai Sagareshwar Sssk Ltd	Agriculture	Sugar	At & Post Kadepur
54.	Rajdhani Fab Pvt. Limited	Textile	Heavy Industrial Canvas Fabrics,	336, Vasant Market Yard Sangli

Sr. No.	Name of Enterprise	Sector	Product	Address
55.	Sangreshwar Sahkari Soot Girni Maryadeet.	Textile	Cotton, Carded or Combed.	Kadegaon
56.	Aditi Food Industries. Ltd. Nerla, Walava	FMCG	Jams, Fruit Jellies, Marmalades, Fruit	Nerla, Walava
57.	Sarvodaya Sahakari Sakhar Karkhana Ltd.	Agriculture	White Crystal Sugar	Karanwadi, Walwa
58.	Jolly Board Limited		Coniferous	501 Rewa Chambers31 Sir Vithald Astha
59.	Kirloskar Brothers Ltd.		Boards, Panels	Kirloskarwadi
60.	Yashwant Sahakari Sakhar Karkhana Ltd.	Chemicals	Industrial Alcohol	Nagewadi ,Khanapur
61.	Shrinath Grape Growers Co- Op.Society Ltd.	Agriculture	Precooled Table Grapes	Gardi At Post Khanapur
62.	Bansi Pulp & Paper Mills Pvt Ltd	Paper	Uncoated Kraft Paper in Rolls	Miraj
63.	Viraj Alcohols & Allied Industries Pvt. Ltd.	Chemicals	Absolute Alcohol	Shirala
64.	Jsons Foundry Pvt Ltd	Engineering	C.I.Casting	Midc Kupwad Block, Sangli
65.	Dalmia Bharat Sugar & Ind. Ltd	Agriculture	Sugar	Ninaidevi, Kokrud
66.	Venketeshwara Biorefinary Pvt.Ltd	Chemicals	Rectified Spirit	C-9 Midc Shirala
67.	Vishwasrao Naik Sahakari Sakharkarkhana Ltd.	Agriculture	Rectified Spirit	Chikhali, Sangli - 415408
68.	Babasaheb Deshmukh Sahakari Sutgirani Ltd.	Textile	Cotton Yarn	Atpadi
69.	Khanapur Taluka Co- Op. Spining Mill Ltd.	Textile	Cotton Yarn	Vita
70.	Kirloskar Ebara Pumps Ltd.	Engineering	Steam Tubing	Kirloskarwadi

Sr. No.	Name of Enterprise	Sector	Product	Address
71.	Krishna Werala Magasvargiys Sah.	Textile	Cotton Yarn	Sut Giran ,Palus
72.	Kulkarni Engineers Associates	Engineering	Aron Casting	Miraj
73.	Mohanrao Shinde Saha.Sakhar Karkhana Ltd.	Agriculture	White Crystal Sugar	Bedag Miraj
74.	Navkom Oil Products Ltd.	Agriculture	Vegetable Fats and Oils	MIDC Miraj
75.	Sadguru Shri Ravishankar Sah.Karkhana Ltd.	Agriculture	White Crystal Sugar	Roshewadi Atpadi
76.	Sanjivani Agro Industries Pvt.Ltd.	Agriculture	Soya-Bean Oil	MIDC Palus
77.	Shri Mahakali Saha.Sakhar Karkhana	Agriculture	White Crystal Sugar	Kavatemahankal
78.	Shri Vasantdada Dudh Vyavasay Saha.Sanstha	FMCG	Milk & Milk Product	Tasgaon
79.	Tulsi Foundries Ltd	Engineering	C.I.Casting	MIDC Kupwad
80.	Umed Sizers K-3	Textile	Cloth Weaving	MIDC Kupwad
81.	Vijay Solvan Extraction Ltd.	Agriculture	Soya- Bean Oil	MIDC Kupwad

Sources: DIC

2.7 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 5: Key Issues in Export

Category	Issues	Relevant Government Authority
Regulatory	Provide export data (origin of the district) at the district level, enabling stakeholders to make an informed decision.	Central and State Government Authorities
	As the district becomes Export Hubs – the district authority should provide licenses and certificates to the manufacturers and exporters using the central government's online portal	Central Government Authorities
Institutional	Regular Training Programmes for sector specific products	State Government and Consulate Generals

Category	Issues	Relevant Government Authority
Support	Global Summits	
Textile	Inadequate measuring & testing facility	State Government Authorities
	Availability of raw material from unified sources	
	Imparting training and making the availability of training infrastructure	
Industrial Infra	Electricity – quantity and quality should be improved	State Government Authorities
	To maintain export quality of products, testing facilities, Material Testing, certification labs and calibration facilities, etc. are mandatory equipment for exports and should be made available	
Logistic Infra	Requirement of Truck Terminus	Central and State Government Authorities
	To create a dry port at Kavathe-Mahankal.	Government Authonties
	ICD Counter to available at the stations of Sangli	
Finance	Reduced rate of interest for the manufacturers and exporters	Central and State Government Authorities
	Reduction/exemption in export duty exemption will reduce the cost of product	
	Incentives and schemes related to export are not facilitated	
Agriculture Sector	Testing Lab for raisins and turmeric are required.	State Government and APMC Authorities
(Turmeric)	Food processing center for Agriculture products	
	Insufficient Skilled Manpower, Labor training	
	Container Stuffing training	
	Improvement in procurement centers	
Engineering and Pump	R&D is required for improving the quality of the product	State Government Authorities
Spares Sector	Provide the CE marking certification facilities	

2.8 Export Promotion Initiatives by District

2.8.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC). The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector and Task Force Committee under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- Preparation of District Export Action Plan for 5 years
- Co-ordination with DGFT, EPCs, and Associations for export promotion
- > Promotion of GI, ODOP, and Handicraft, Agri and Horticulture products
- Identify diversification opportunities for exports
- Preparation of export database with the help of DGFT
- Hold meetings of District Export Promotion Council (DEPC), Trade fairs, and B2B meetings
- Ensure availability of infrastructure at district levels such as warehousing, cold storage, marketing, R&D and testing laboratories, etc.
- Availability of export credit for exporters
- > Grievance redressal mechanism at the district level

The Sangli district's DEPC meetings and outreach program details are as mentioned below,

Table 6: DEPC meetings and outreach program

Sr No	Date	DEPC meetings/Outreach Program Details		
1	03.01.2020	Outreach Programme was held in association with Joint Director of Industries, Aurangabad, DIC Sangli and MIDC Association, Sangli		
2	24.11.2020	Formation of DEPC and Task force committee		
3	9.09.2021	 DEPC Meeting The Points Discussed: Organize more seminars and associate with the Chamber of Commerce and Consulate Generals Internet Connectivity APMC rate must be reduced Testing Facilities to be added 		
4	24.09.2021	Vanijiya Saptha		
5	05.01.2022	Discussion on District Export Action Plan		
6	12.07.2022	Discussion on District Export Action Plan		

7	03.11.2022	Discussion on District Export Action Plan
8	28.07.2023	Discussion on 10 agenda points of demi-official letter received from Hon. Development Commissioner Export.
9	22.09.2023	Implementation of 10 agenda points of demi-official letter received from Hon. Development Commissioner Export.
10	22.02.2024	Discussion on district export scenario and district investment summit.

3 District Export Promotion Strategy

3.1 Diversification Opportunities for identified export potential product

The below mentioned table illustrates diversification opportunities for identified export potential products of the district,

Sr No	Product Name	HSN	Sector	Diversification Opportunities
1.	Turmeric (GI)	09103030	Agro	UAE, Saudi Arabia, Australia, Indonesia, EU, Malaysia, Japan, Netherlands, Morocco, Canada
2.	Pump Spares	84139190, 84139110,	Engineering	Russia, Philippines, Bangladesh, Australia, Malaysia, Mexico

Table 7: Diversification Opportunities for identified ODOP/ GI Products

84139120

Sr No	Product Name	HSN	Sector	Diversification Opportunities
1.	Raisins (GI)	08062010	Agriculture	Turkey, EU, UK, Germany, Netherlands, Japan, Canada, France, Brazil, China
2.	Starch	35051010, 35051090		Tanzania, Nigeria, Argentina, Jordan, Algeria
3.	Food Processing	19059090, 21069099		Singapore, Jordan, Iraq, Rwanda, Korea
4.	Groats and Meals of Maize	11031300		Liberia, Kuwait, Indonesia, Somalia, Congo, Philippines, Mauritius, Japan
5.	Readymade Textiles	42022220, 40151100	Textile	Angola, South Africa, UAE, Uganda, Bahrain, Australia, Thailand, Poland, Italy, Canada

Source: DGCIS and WITS

3.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy,

Strategy Category Types:

- Short Term (0 to 2 yrs.)
- Medium Term (3 to 5 yrs.)
- Long Term (5 to 10 yrs.)

Table 8: Export Promotion Strategy

Category	Strategy Time frame	Challenge	Export Promotion Strategy	Relevant Government Authority
Regulatory	Short Term	Provide export data (district's origin) at the district level, enabling stakeholder s to make informed decisions	Data can be retrieved from DGCIS and presented in DEPC Meeting	District Industries Centre
	Short Term	As the district becomes Export Hubs, the district authority should provide licenses and certificates to the manufactur ers and exporters using the central governmen t's online portal.	Availability of easy and user-friendly processes for export licensing: ISO 9001-2015 ISO, GMP, HACCP, licenses. The exports licenses and permits must be integrated with single window system MAITRI portal	Directorate of Industries
Training and Awarenes s	Short Term	Regular Training Programme s for sector- specific products	To organize sector- specific training programs with DGFT, relevant Export Promotion Councils and Commodity board of India or with MoU institute to aware them about export and ODOP	DGFT, Export Promotion Council and Commodity Board of India

	Short Term	To attract maximum investment in Sangli district and to aware large audience regarding the initiative taken by state governmen t.	To organise District Investment Sumit and IGNITE Maharashtra to reach maximum number of people and aware them about the new export and ODOP initiatives	District Industries Centre
Cluster	Long Term	ODOP Cluster (Turmeric Cluster)	Turmeric Cluster Islampur is under tender stage .The cluster will play a vital role to boost exports.	Directorate of Industries
Industrial Infra	Medium Term	Electricity – quantity and quality should be improved	High quality (minimal power fluctuation) power should be supplied to industrial area	Maharashtra State Electricity Board
Logistic	Long Term	Logistic Incentives are required	Considering the logistic importance in export the state government introduce logistic incentive in Export Policy 2023 and also done MoU with India Post and ONDC to get reliable and cheap logistic facilities	Directorate of Industries
Finance	Short Term	Export incentives for aspiring exporters are required	To encourage aspiring exporters state government introduce incentive for New MSME entrant	Directorate of Industries
Agricultur e	Short Term	Represent agriculture products on GeM and other e- commerce portal	Discussion with DPIIT during ODOP Awards for representation of Turmeric on GeM portal.	Directorate of Industries
	Short Term	ODOP Seller on ONDC portal	Discussion with ONDC representative and shared the list of ODOP sellers for onboarding	District Industries Centre

Source: DIC Sangli

3.3 Institutional Tie-up:

S. No	Stakeholders	Date	Status
1.	RIT Sangli	23 May 2023	MoU signed between DIC Kolhapur and RIT Sangli.
2.	VP Institute of Management	23 May 2023	MoU signed between DIC Kolhapur and VP Institute of Management Sangli.

3.4 District Export Promotion Cell and ODOP Facilitation Cell:

S. No	Particulars	Date	Status
1.	District Export Promotion Cell		Pending
2.	ODOP Facilitation Cell		Pending

3.5 Key Department Contacts

- Export Commissioner and Development Commissioner (Industries), GoM Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai – 400032
 Email: <u>didci@maharashtra.gov.in</u> Phone: 022 22028616
- Joint Director of Industries, Pune region Address: Agriculture College Compound, Shivaji Nagar, Pune-411005 Email: <u>diropune@maharashtra.gov.in</u> Phone: 020 25537541, 25537369 Fax: 25539587
- General Manager, District Industries Centre, Address: City Survey No.300/2, Udyog Bhavan, Vishram Bag Email Id: didicsangli@maharashtra.gov.in Tel No.: (0233) 2670762 / (0233) 2672526
- The Sangli Miraj MIDC Manufacturers Association Address: Plot No. P-5, Miraj MIDC Industrial Area, Miraj 416410 Emai Id: <u>assomiraj@gmail.com</u> Tel No: 0233-2644444
- Krishna Valley Chamber of Industries & Commerce Address: Plot No. P -33, 34, 35 MIDC Kupwad (Sangli), Tal: Miraj, Dist : Sangli-416436 Email id: balajiindu_shivaji@yahoo.com; <u>krishnavally5@gmail.com</u> Tel: 0233-2645272

Sangli District Export Action Plan

